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Sagicor Financial Corporation Limited (SFC) Results for the First Quarter Ended March 31, 2019

Key Points:

- USA Business Segment generated premium growth, amplified by Sagicor's strategic decision to cease reinsuring its premiums to third parties.
- The Group benefited from significant net gains on investments measured at Fair Value through Other Comprehensive Income.
- Sagicor benefited from strong performance in each of its three operating segments.

Diluted Earnings Per Share (EPS):

SFC reported an EPS of US\$0.051, down 19.05 per cent or US\$0.012 per share on the corresponding period's EPS of US\$0.063 in Q118.

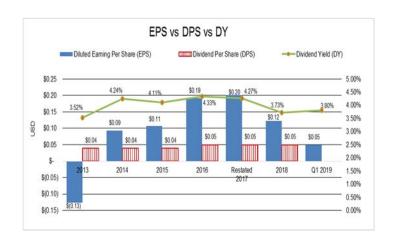
Dividend:

The Board of Directors declared a final dividend of US\$0.025 per share in 2018 (2017: US\$0.025). The final dividend will be paid on May 17, 2019 to shareholders on record as at April 16, 2019.

Diluted EPS	Q1	Q2	Q3	Q4	Total
2019	0.05				\$0.049
2018	0.06	0.02	0.02	0.02	\$ 0.12
2017 Restated	0.05	0.02	0.10	0.03	\$ 0.20
2017	0.04	0.02	0.09	0.08	\$ 0.23
2016	0.04	0.01	0.11	0.03	\$ 0.19
2015	0.03	-0.01	0.04	0.05	\$ 0.11
2014	0.01	-0.04	0.01	0.11	\$ 0.09

Dividend 2019	Interim	Final	Total	Dividend Yield
2018	0.03	0.03	0.05	3.73%
2017 2016	0.03 0.03	0.03 0.03	0.05 0.05	4.27% 4.33%
2015	0.02	0.02	0.04	4.11%
2014	0.02	0.02	0.04	4.24%

Financial Year End	December 30
Sector	Non-Banking Finance
Symbol on TTSE	SFC
Issued Share Capital	306.56MM
Market Capitalization	TTD\$2.38B
Current Price (June 04, 2019)	TTD\$10.00
52 Week Price Range	TTD\$7.00 - TTD\$10.50
Trailing EPS	TTD\$0.86
Price to Earnings Multiple	11.63x
Current Book Value/Share	TTD\$13.99
Price to Book	0.71x
Return on Equity	10.06%
Return on Assets	0.83%



Balance Sheet as at March 31, 2019

			\$ Change	%Change		
	Q119	Q118	Q119 - Q118	Q119 - Q118	Change	YE18
	USD \$'000	USD \$'000	USD \$'000			USD \$'000
Total Assets	7,639,787	6,865,859	773,928	11.27%	1	7,325,424
Total Liabilities	6,437,066	5,934,150	502,916	8.47%	Ŷ	6,189,963
Total Equity	1,202,721	931,709	271,012	29.09%	1	1,135,461
	7,639,787	6,865,859	773,928			7,325,424



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Income Statement as at March 31, 2019

Revenue Net premium revenue 365,059 187,302 177,757 94,90% ↑ 1,141,429 Net investment and other income 158,460 103,978 54,482 52,40% ↑ 0 Reinsurance premium expense 0 0 0 → (87,388) Other revenue 0 0 0 → 30,220 Total revenue 523,519 291,280 232,239 79.73% ↑ 1,484,261 Benefits and Expenses Benefits and Expenses 130,964 117,617 13,347 113.5% ↑ 590,650 Total benefits and expenses 478,799 249,709 229,090 91.74% ↑ 1,355,976 Income Before Taxes 44,720 46,851 (2,131) -4,55% ↓ 146,523 Income taxes (12,370) (8,381) 3,989 47.60% ↑ (50,702) Net Income From Continuing Operations 517 392 125 31.89% ↑ 7,129 Net Income Attributable To: Common Shareholders 517 392 125 31.89% ↑ 7,129 <		Q119 US\$'000	Q118 US\$'000	\$ Change Q119 - Q118 US\$'000	% Change Q119 - Q118	Change	YE18 US\$'000
Net investment and other income 158,460 103,978 54,482 52,40% ↑ 0 Reinsurance premium expense 0 0 0 0 430,220 Other revenue 523,519 291,280 232,239 79,73% ↑ 1,484,261 Benefits and Expenses Benefits and Expenses 130,964 117,617 13,347 11.35% ↑ 765,326 Expenses 130,964 117,617 13,347 11.35% ↑ 590,650 Total benefits and expenses 44,720 46,851 (2,131) -4,55% ♣ 146,523 Income taxes (12,370) (8,381) 3,989 47,60% ♠ (50,702) Net Income From Continuing Operations 517 392 125 31.89% ♠ 7,129 Net Income For The Period 32,867 38,862 (5,995) -15,43% ♣ 102,950 Net Income Attributable To: 15,616 19,889 (4,273) -21,48% ♣ 7,129 Participat	Revenue						
Reinsurance premium expense 0 0 0 430,220 Other revenue 0 0 0 0 430,220 Total revenue 523,519 291,280 232,239 79.73% 1,484,261 Benefits and Expenses Benefits and Expenses 130,964 117,617 13,347 11,35% ↑ 765,326 Expenses 130,964 117,617 13,347 11,35% ↑ 590,650 Total benefits and expenses 44,720 46,851 (2,131) -4.55% ↓ 146,523 Income Before Taxes 44,720 46,851 (2,131) -4.55% ↓ 146,523 Income taxes (12,370) (8,381) 3,989 47,60% ↑ (50,702) Net income/(loss) from discontinued operations 517 392 125 31.89% ↑ 7,129 Net Income Attributable To: Common Shareholders 517 392 125 31.89% ↑ 7,129 From continuing operations From discontinued operation 517 392 125 31.89% <td< td=""><td>Net premium revenue</td><td>365,059</td><td>187,302</td><td>177,757</td><td>94.90%</td><td>•</td><td>1,141,429</td></td<>	Net premium revenue	365,059	187,302	177,757	94.90%	•	1,141,429
Other revenue 0 0 430,220 Total revenue 523,519 291,280 232,239 79,73% ↑ 1,484,261 Benefits and Expenses Benefits 347,835 132,092 215,743 163,33% ↑ 765,326 Expenses 130,964 117,617 13,347 11.35% ↑ 590,650 Total benefits and expenses 44,729 249,709 229,090 91.74% ↑ 1,355,976 Income Before Taxes 44,720 46,851 (2,131) -4.55% ♣ 146,523 Income Trom Continuing Operations 1(12,370) (8,381) 3,989 47.60% ♠ (50,702) Net income/(loss) from discontinued operations 517 392 125 31.89% ♠ 7,129 Net Income Attributable To: Common Shareholders 517 392 125 31.89% ♠ 7,129 From discontinued operations 15,616 19,889 (4,273) -21.48% ♣ 36,521 Participating policyholders 248 8,187 (7,939) -96,97% ♣ 7,129	Net investment and other income	158,460	103,978	54,482	52.40%	1	0
Description Section	Reinsurance premium expense	0	0	0		⇒	(87,388)
Benefits and Expenses Benefits 347,835 132,092 215,743 163,33% ↑ 765,326 Expenses 130,964 117,617 13,347 11.35% ↑ 590,650 Total benefits and expenses 478,799 249,709 229,090 91.74% ↑ 1,355,976 Income Before Taxes 44,720 46,851 (2,131) -4,55% ♣ 146,523 Income taxes (12,370) (8,381) 3,989 47,60% ↑ (50,702) Net Income From Continuing Operations Portations 517 392 125 31,89% ↑ 7,129 Net Income For The Period 32,867 38,862 (5,995) -15,43% ♣ 102,950 Net Income Attributable To: Common Shareholders 517 392 125 31,89% ↑ 7,129 Net Income Attributable To: Common Shareholders 517 392 125 31,89% ↑ 7,129 Participating policyholders 15,616 19,889 (4,273) -21,48% ♣ 7,129 Non-controlling interests 17,003 <td< td=""><td>Other revenue</td><td>0</td><td>0</td><td>0</td><td></td><td>⇒</td><td>430,220</td></td<>	Other revenue	0	0	0		⇒	430,220
Benefits 347,835 132,092 215,743 163,33% ↑ 765,326 Expenses 130,964 117,617 13,347 11.35% ↑ 590,650 Total benefits and expenses 478,799 249,709 229,090 91.74% ↑ 1,355,976 Income Before Taxes 44,720 46,851 (2,131) -4.55% ↓ 146,523 Income Trom Continuing Operations 32,350 38,470 (6,120) -15.91% ↓ 95,821 Net income/(loss) from discontinued operations 517 392 125 31.89% ↑ 7,129 Net Income Attributable To: 23,867 38,862 (5,995) -15.43% ↓ 102,950 Net Income Attributable To: 248 8,187 (7,939) -96.97% ↑ 7,129 Participating policyholders 248 8,187 (7,939) -96.97% ↑ 7,222 Non-controlling interests 17,003 10,786 6,217 57.64% ↑ 52,078 Basic earnings per common share (cents):	Total revenue	523,519	291,280	232,239	79.73%	Ŷ	1,484,261
Benefits 347,835 132,092 215,743 163,33% ↑ 765,326 Expenses 130,964 117,617 13,347 11.35% ↑ 590,650 Total benefits and expenses 478,799 249,709 229,090 91.74% ↑ 1,355,976 Income Before Taxes 44,720 46,851 (2,131) -4.55% ↓ 146,523 Income Trom Continuing Operations 32,350 38,470 (6,120) -15.91% ↓ 95,821 Net income/(loss) from discontinued operations 517 392 125 31.89% ↑ 7,129 Net Income Attributable To: 23,867 38,862 (5,995) -15.43% ↓ 102,950 Net Income Attributable To: 248 8,187 (7,939) -96.97% ↑ 7,129 Participating policyholders 248 8,187 (7,939) -96.97% ↑ 7,222 Non-controlling interests 17,003 10,786 6,217 57.64% ↑ 52,078 Basic earnings per common share (cents):							
Expenses 130,964 117,617 13,347 11.35% ↑ 590,650 Total benefits and expenses 478,799 249,709 229,090 91.74% ↑ 1,355,976 Income Before Taxes 44,720 46,851 (2,131) -4.55% ↓ 146,523 Income taxes (12,370) (8,381) 3,989 47.60% ↑ (50,702) Net Income From Continuing Operations Net Income For The Period 32,867 38,862 (5,995) -15.43% ↓ 102,950 Net Income Attributable To: Common Shareholders From continuing operations From discontinued operation 517 392 125 31.89% ↑ 7,129 Net Income Attributable To: Common Shareholders From continuing operations From discontinued operation 517 392 125 31.89% ↑ 7,129 Net Income Attributable To: Common Shareholders From continuing operations From discontinued operation 517 392 125 31.89% ↑ 7,129 15,616 19,889 (4,273) -21.48% ↓ 43,650 Participating policyholders 248 8,187 (7,939) 96,97% ↓ 7,222 Non-controlling interests 17,003 10,786 6,217 57.64% ↑ 52,078 32,867 38,862 (5,995) -15.43% ↓ 102,950 Basic earnings per common share (cents): From continuing operations From discontinued operation 0.2 0.1 0.1 100.00% ↑ 2.3 Fully diluted earnings per common share (cents): From continuing operations From discontinued operation 0.2 0.1 0.1 100.00% ↑ 2.3 From discontinued operation 0.2 0.1 0.1 100.00% ↑ 2.3	Benefits and Expenses						
Total benefits and expenses 478,799 249,709 229,090 91.74%	Benefits	347,835	132,092	215,743	163.33%	1	765,326
Income Before Taxes	Expenses	130,964	117,617	13,347		1	590,650
Income taxes (12,370) (8,381) 3,989 47.60%	Total benefits and expenses	478,799	249,709	229,090	91.74%	1	1,355,976
Income taxes (12,370) (8,381) 3,989 47.60%							
Net Income From Continuing Operations 32,350 38,470 (6,120) -15.91% ● 95,821 Net income/(loss) from discontinued operations 517 392 125 31.89% ↑ 7,129 Net Income For The Period 32,867 38,862 (5,995) -15.43% ♣ 102,950 Net Income Attributable To: Common Shareholders Common Shareholders From continuing operations From discontinued operation 15,099 19,497 (4,398) -22.56% ♣ 36,521 From discontinued operation 517 392 125 31.89% ↑ 7,129 Participating policyholders 15,616 19,889 (4,273) -21.48% ♣ 43,650 Participating policyholders 248 8,187 (7,939) -96.97% ♣ 7,222 Non-controlling interests 17,003 10,786 6,217 57.64% ♠ 52,078 Basic earnings per common share (cents): From continuing operations 4.9 6.4 (1.5) -23.44% ♣ 11.9 From continuing operations 4.9 6.4 (1.5) -23.44% ♣ 14.2		, ,					
Operations 32,350 38,470 (6,120) -15.91% 95,821 Net income/(loss) from discontinued operations 517 392 125 31.89% ↑ 7,129 Net Income For The Period 32,867 38,862 (5,995) -15.43% ↓ 102,950 Net Income Attributable To: Common Shareholders From discontinued operations 15,099 19,497 (4,398) -22.56% ↓ 36,521 From discontinued operation of Grading policyholders 248 8,187 (7,939) -96.97% ↑ 7,129 Participating policyholders 248 8,187 (7,939) -96.97% ↑ 7,222 Non-controlling interests 1,703 10,786 6,217 57.64% ↑ 52,078 Basic earnings per common share (cents): From continuing operations 4.9 6.4 (1.5) -23.44% ↓ 11.9 From continued operation 4.9 6.4 (1.5) -23.44% ↓ 14.2 Fully diluted earnings per common share (cents): From continuing operations 4.9		(12,370)	(8,381)	3,989	47.60%	<u> </u>	(50,702)
Net Income For The Period 32,867 38,862 (5,995) .15,43% 102,950		32,350	38,470	(6,120)	-15.91%	1	95,821
Net Income For The Period 32,867 38,862 (5,995) -15,43% ↓ 102,950 Net Income Attributable To: Common Shareholders 57 38,862 (4,398) -22.56% ↓ 36,521 From continuing operations From discontinued operation Participating policyholders 15,099 19,497 (4,398) -22.56% ↓ 36,521 Participating policyholders 248 8,187 (7,939) -96,97% ↓ 7,222 Non-controlling interests 17,003 10,786 6,217 57.64% ♠ 52,078 Basic earnings per common share (cents): 57 8,862 (5,995) -15.43% ↓ 102,950 Basic earnings per common share (cents): 4.9 6.4 (1.5) -23.44% ↓ 11.9 From discontinued operations And Cents): 5.1 6.5 (1.4) -21.54% ↓ 14.2 Fully diluted earnings per common share (cents): From continuing operations 4.9 6.2 (1.3) -20.97% ↓ 11.7 From continuing operations 4.9 6.2 (1.3) -20.97% ↓ 11.7		517	392	125	31.89%	Ŷ	7,129
Common Shareholders From continuing operations 15,099 19,497 (4,398) -22.56% 36,521 From discontinued operation 517 392 125 31.89% 7,129 15,616 19,889 (4,273) -21.48% 43,650 Participating policyholders 248 8,187 (7,939) -96.97% 47,222 Non-controlling interests 17,003 10,786 6,217 57.64% 52,078 32,867 38,862 (5,995) -15.43% 102,950 Basic earnings per common share (cents): From continuing operations 4.9 6.4 (1.5) -23.44% 11.9 From discontinued operation 0.2 0.1 0.1 100.00% 2.3 Fully diluted earnings per common share (cents): 5.1 6.5 (1.4) -21.54% 14.2 Fully diluted earnings per common share (cents): Frully diluted earnings per common share (cents): From continuing operations 4.9 6.2 (1.3) <td< td=""><td>The state of the s</td><td>32,867</td><td>38,862</td><td>(5,995)</td><td>-15.43%</td><td>1</td><td>102,950</td></td<>	The state of the s	32,867	38,862	(5,995)	-15.43%	1	102,950
Share (cents):	Common Shareholders From continuing operations From discontinued operation Participating policyholders	517 15,616 248 17,003	392 19,889 8,187 10,786	125 (4,273) (7,939) 6,217	31.89% -21.48% -96.97% 57.64%	1 4 4	7,129 43,650 7,222 52,078
Fully diluted earnings per common share (cents): From continuing operations 4.9 6.2 (1.3) -20.97% 11.7 From discontinued operation 0.2 0.1 0.1 100.00% 1 2.3	share (cents): From continuing operations	0.2	0.1	0.1	100.00%	1	2.3
	common share (cents): From continuing operations	4.9	6.2	(1.3)	-20.97%		11.7
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Financials:

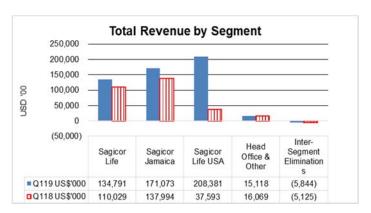
**All figures are stated in United States dollars

- Total revenue closed at \$523.52MM, up 79.73 per cent or \$232.24MM from Q118's total of \$291.28MM, this was mainly due to the growth in premiums in the USA Segment.
- Total Benefits and Expenses increased by 91.74 per cent or \$229.09MM to end at \$478.80MM in Q119, this was attributed to the consolidation of the Sagicor X Fund Group from October 1, 2018 and growth in premium income.
- Income Before Tax for Q119 stands at \$44.72MM, down 4.55 per cent or \$2.13MM from 46.85MM in Q118.
- The effective tax rate was 28 per cent a decrease from Q118 rate of 18 per cent.

- Net Income for the period totaled \$32.87MM in Q119 down 15.43 per cent or \$6.00MM from \$38.86MM in Q118.
- Total Assets increased by 11.27 per cent or \$773.93MM to \$7.64B in Q119. Total Liabilities amounted to \$6.44B in Q119 and Total Equity increased by 29.09 per cent or \$271.01MM to close at \$1.20B.

The Sagicor Life USA segment was the major contributor to the Group's Total Revenue, followed by the Sagicor Jamaica segment. In third place was Sagicor Life segment.

The Sagicor Jamaica segment was the major contributor of the Group's Total Income Attributable to Shareholders from Continuing Operations. In second place was Sagicor Life, followed by Sagicor Life USA segment.





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